



JOB DESCRIPTION: TECHNICAL SALES ENGINEER, NORTH AMERICA

Full-Time, Salaried, Benefits

Reporting Manager: President, North American Business Operations

Travel Required: > 80%

Location: Brunswick, OH

DESCRIPTION:

The qualified candidate should be a highly motivated, well organized individual with the ability to identify and develop new accounts as well as assist in supporting key accounts for injection molding process measurement and control systems. Successful candidates will be team focused, results driven, have proven interpersonal and communications skills, and possess the ability to take ownership of responsibilities by prioritizing and multi-tasking for seamless execution for all aspects of the position. The individual must be able to work independently and efficiently, as well as flexibly manage travel schedules.

QUALIFICATIONS:

- Bachelor's Degree in a technical discipline, or equivalent
- Minimum 10 years experience in technical sales
- Excellent communications skills
- Proficiency in Microsoft Word, Excel, PowerPoint, Outlook and data base management

JOB DUTIES:

- Engagement in the technical customer sales process which may include: market and new account development, application assessment and solution proposals, project management, customer support, database management and sales forecasting and performance reporting
- Provide marketing support as needed (trade shows, marketing campaigns, customer and rep support materials)
- Provide special support for PRIAMUS LLC operations as defined by Reporting Manager

PRIAMUS IS A SMOKE FREE AND DRUG FREE WORKPLACE

PRIAMUS IS AN EQUAL OPPORTUNITY EMPLOYER

PRIAMUS SYSTEM TECHNOLOGIES LLC

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